

# GRC & DATA

## *TWO SIDES OF THE SAME COIN*

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**GRC Be Connected**  
Cyber Security Coalition

28/03/2024

The world is how we shape it\*

sopra  steria

 **ORDINA**  
a Sopra Steria company

  
**TOBANIA**  
a Sopra Steria company  


\* Le monde est tel que nous le façonnons.

# Sopra Steria CyberSecurity

## In the Top 15

European cybersecurity services companies

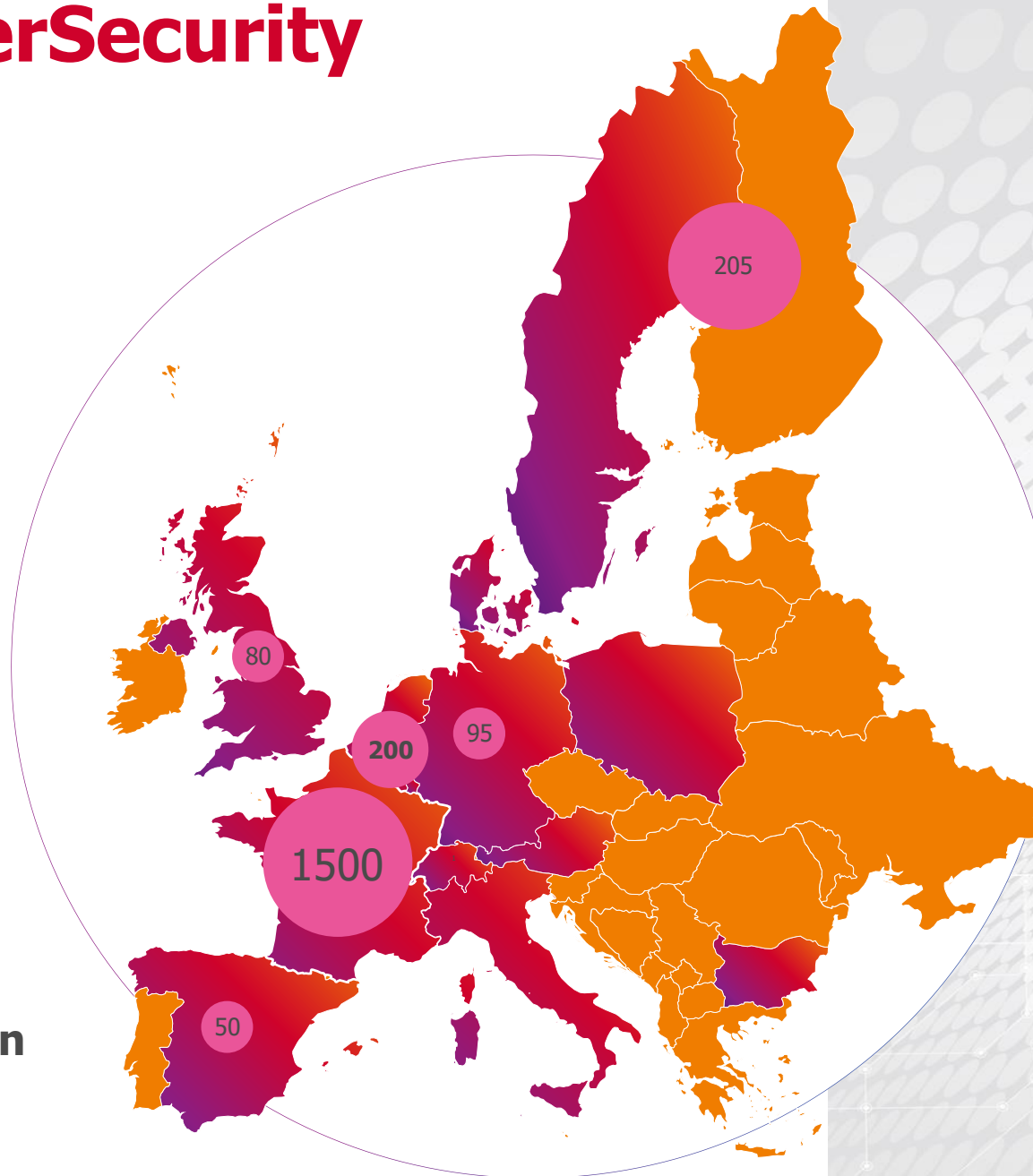
# 2400

Cyber specialists

# ~9

Countries

- A seamless Delivery model
- Flexible & Evolutive
- Proximity & Industrialisation



CAPTECH Cyber



DCS CAT



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**DATA IS THE  
NEW OIL**



**DATA IS THE LIFE BLOOD  
OF ORGANIZATIONS**





# **DATA ASSET AT THE CORE OF GRC**



# Data, an uncontrolled asset

Risk and cost rising situation within organizations

20%

Annual data volume growth, both structured and unstructured.

2.2 Billion

Records exposed to data breach in 2022. Growing tendency in 2023

33%

Data considered as redundant, obsolete or trivial.

## Chaotic situation generating

### Costs



- ❖ Infrastructure
- ❖ Operational
- ❖ Sustainability impact

### Risks



- ❖ Financial fines for non-compliance
- ❖ Company reputation
- ❖ Top management questioned
- ❖ Operational blockage
- ❖ Employee frustration impacting retention

# New legal constraints and challenges

Regulations, as a strategic political leverage for EU

+ 20

New EU regulations related to data within the last decades :  
GDPR, eIDAS, NIS 2.0, <sup>2</sup>, Data Act, Data Governance Act, ESG regulations, ...

## Common ground of regulations

- ❖ What data do you have ?
- ❖ For how long ?
- ❖ For which purpose ?
- ❖ Who may access them ?
- ❖ Where are they stored ?
- ❖ What is the data flow ?



# GRC at the crossroads

Cyber, compliance and corporate risk to manage data assets



## RULES

- ❖ Based on asset and risks
- ❖ Guidelines and policies

## GOVERNANCE

- ❖ Roles and responsibilities
- ❖ Building long-term processes

## CULTURE

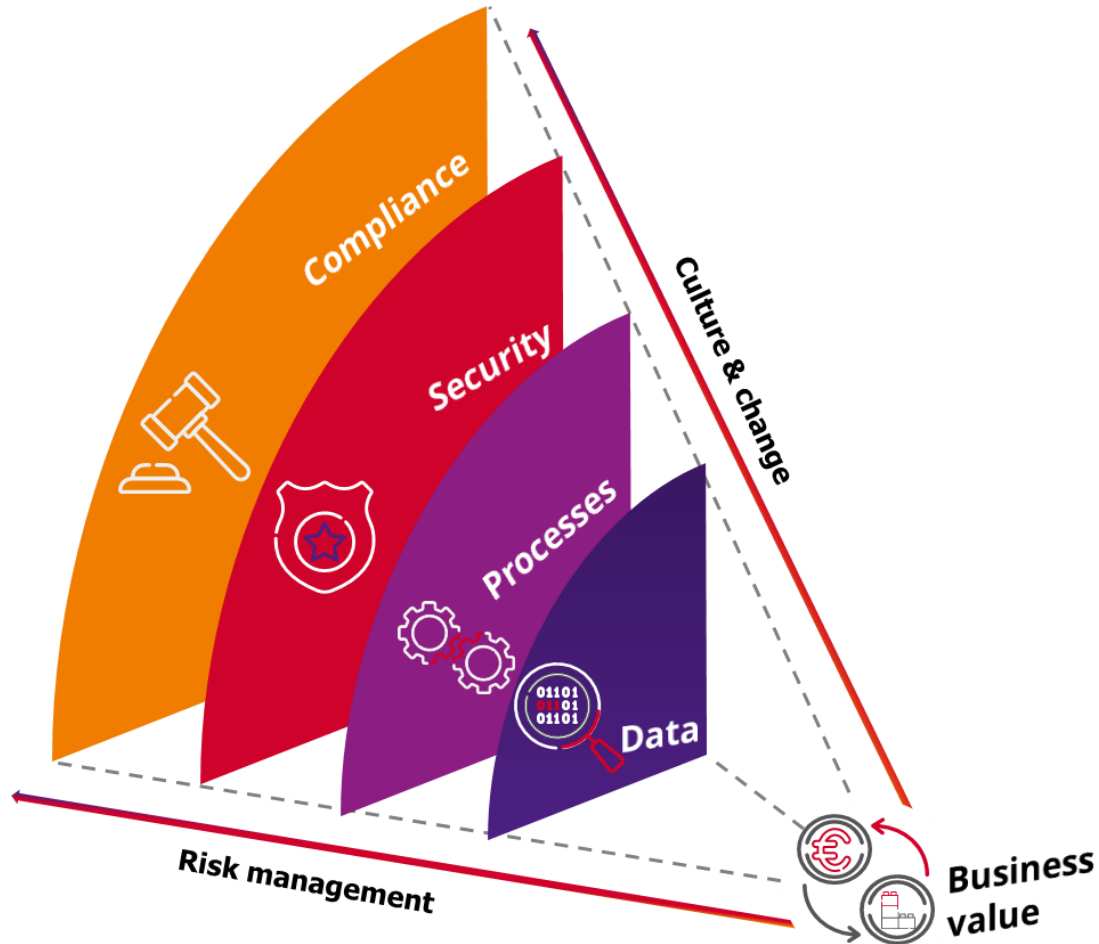
- ❖ Users accountability
- ❖ Company culture





# Changing the focal point

Data and process centric approach



## From data to compliance

- ❖ Focusing first on data and operation, to enable a long-term compliance
- ❖ Implementing pragmatical measures on both technical and functional side
- ❖ Ensure a short amount of adaption when new regulation enter into force.

## Holistic & strategical approach

- ❖ Risks based approach focusing on added-value for business to ensure commitment and involvement
- ❖ Align GRC initiatives with company vision & strategy
- ❖ Improve efficiency by linking and coordinating all GRC components and initiatives



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# DATA & PRIVACY USE CASES

# Flipping the coin: DATA ANALYTICS

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# In numbers

**91%**

organizations reported achieving measurable value from data and analytics investments in 2023.

**61%**

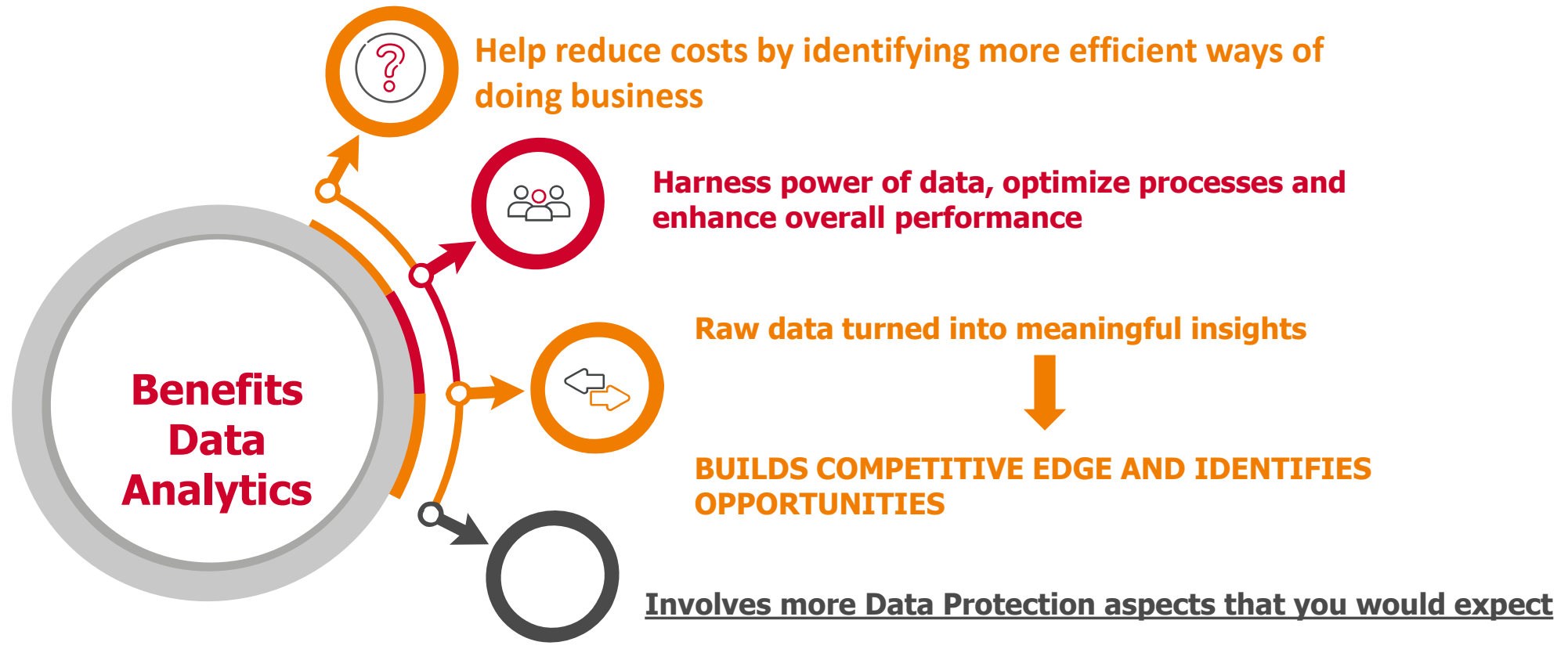
CDOs expressed they have shaping and delivering on data strategy in their top 3% for 2024

**56%**

Data leaders plan to increase their budgets in 2024

# Data Analytics

The science of analysing raw data to make conclusions about that information.  
Leading organizations to make smarter, better, well-informed decisions





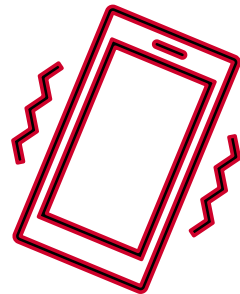
I had seen a pair of shoes somewhere online and I really like them. I didn't know where I can buy them, but suddenly I am seeing proposals to buy them everywhere online.

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## How does this happen?

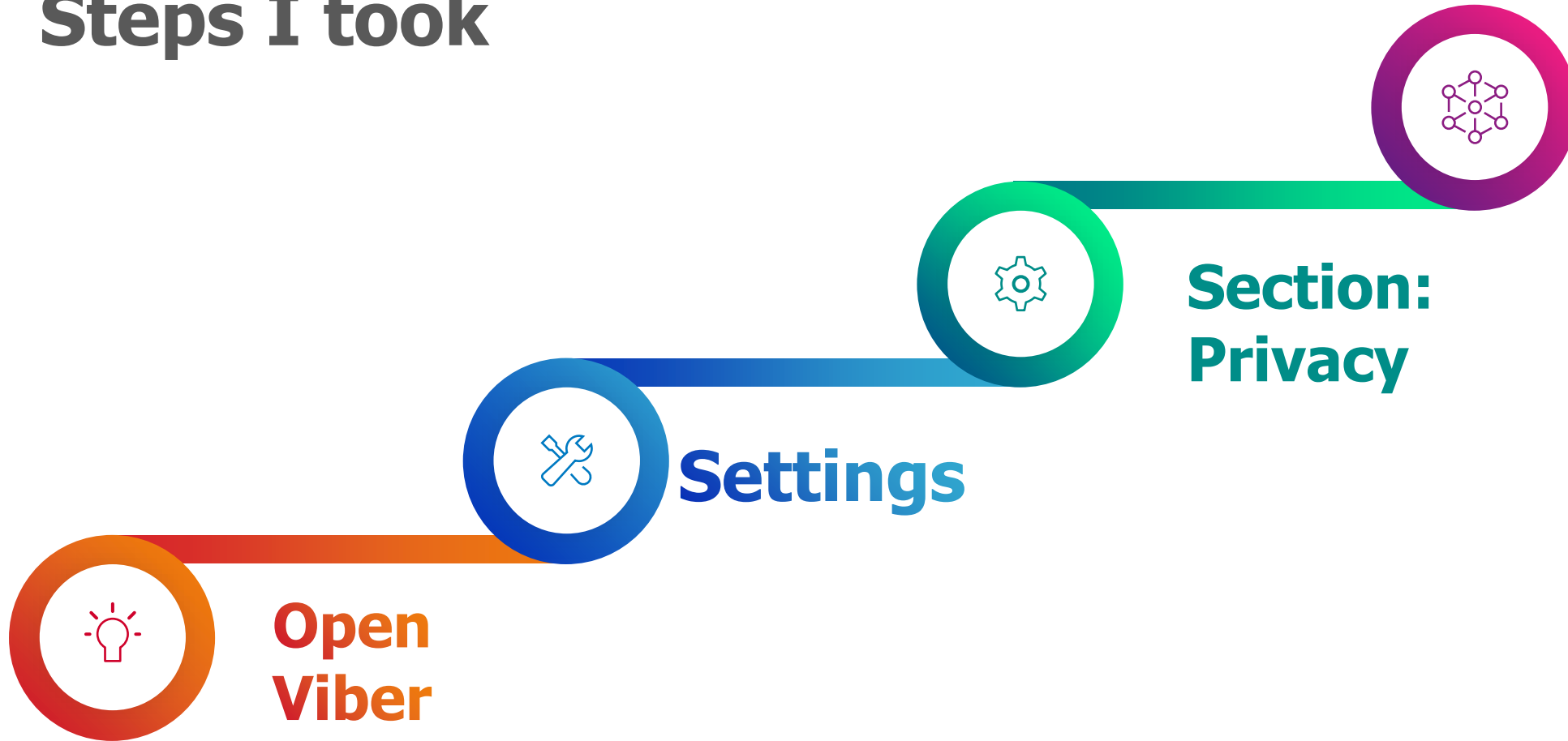


# Unlocking the Viber example



A practical example on data analytics & data protection elements

# Steps I took



**Scrolled  
down and  
clicked  
„Personal  
data”  
section**

# Viber story

What I saw when I opened Personal data section



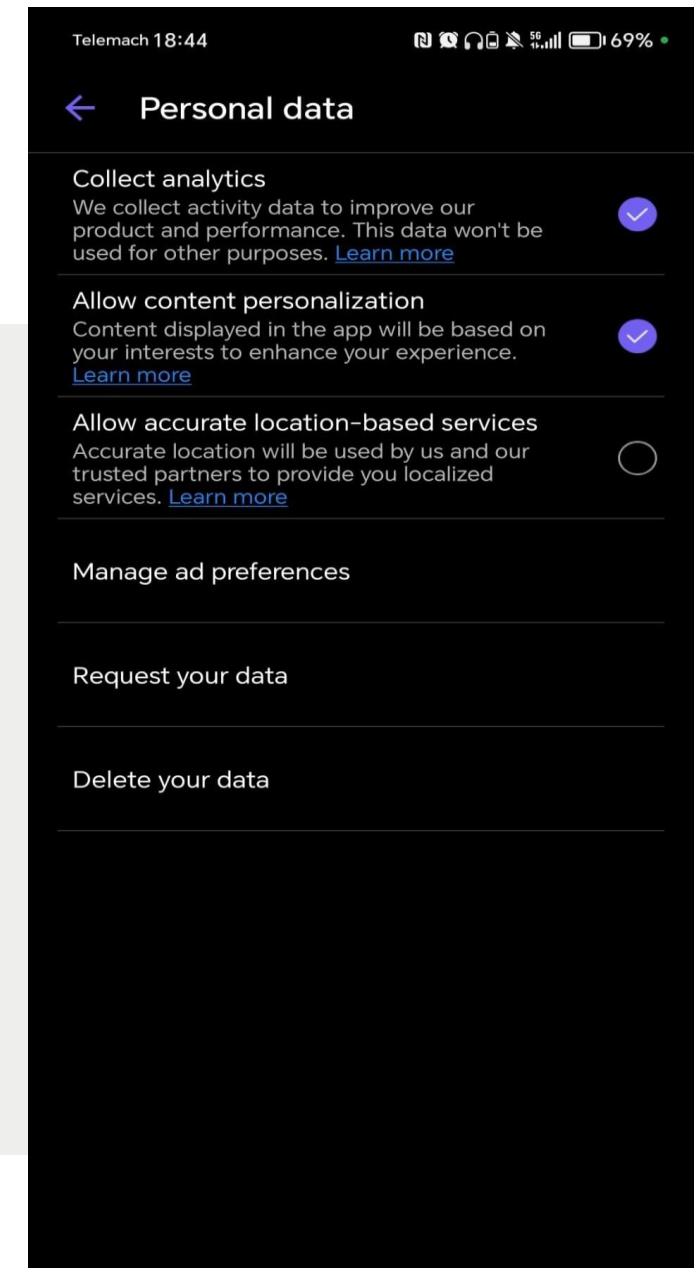
Analytics part ON by default

Pre-default choices set up

Possibility to perform DS rights

Data retention

Data categorisation provided

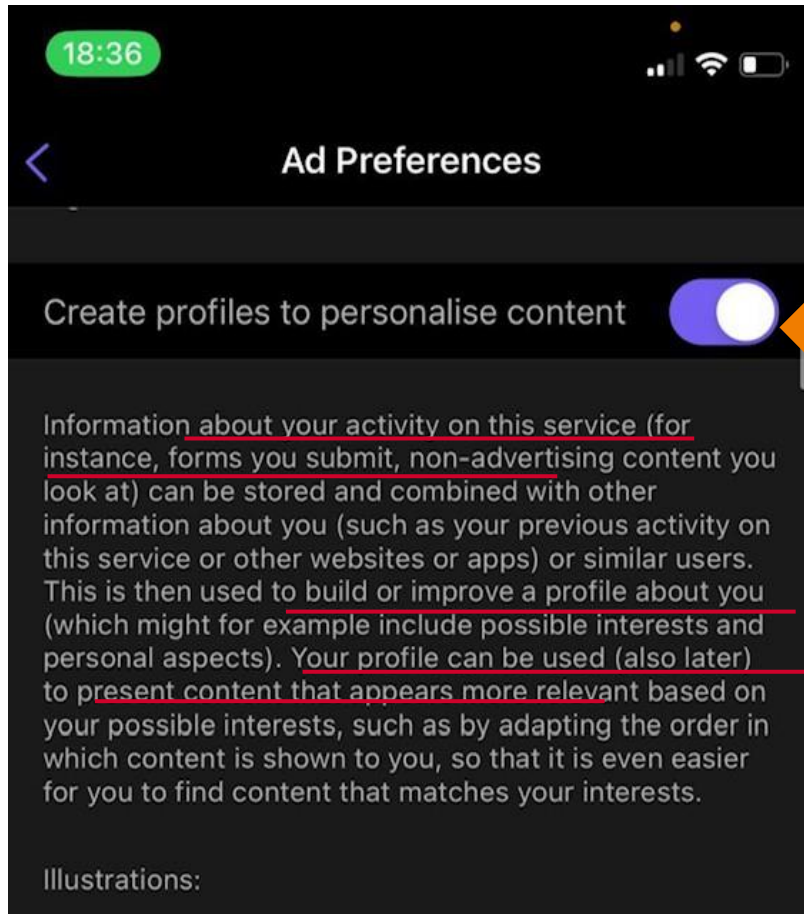




## Moving further: playing part of the puzzle for others

Key aspect for data analytics is to have **access to data** from different sources

### – Various data collection



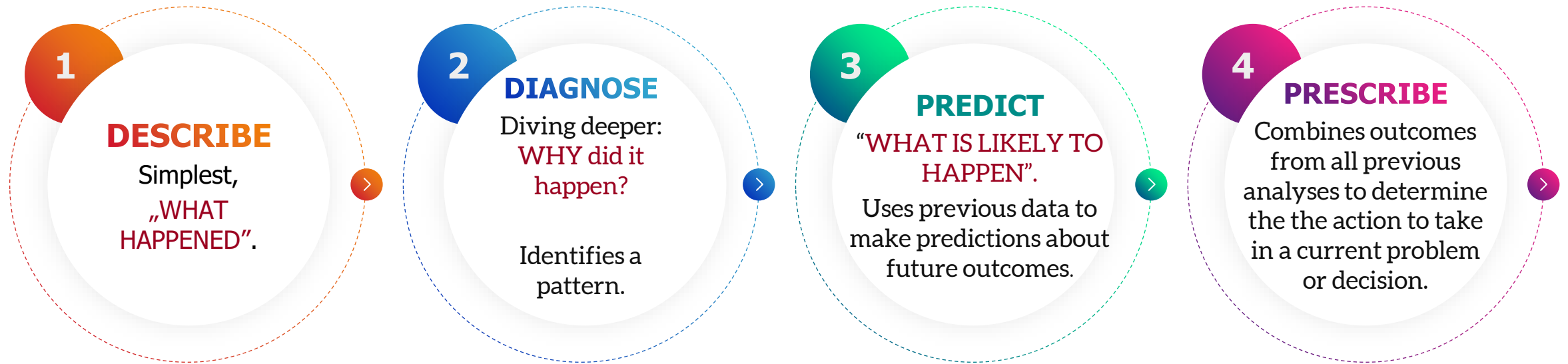
An apparel company wishes to promote its new line of high-end baby clothes. It gets in touch with an agency that has a network of clients with high income customers (such as high-end supermarkets) and asks the agency to create profiles of young parents or couples who can be assumed to be wealthy and to have a new child, so that these can later be used to present advertising within partner apps based on those profiles.

When processing your data for this purpose, 485 of our trusted partners listed below rely on your consent; and none of our trusted partners listed below rely on their legitimate interest.



The important things is not only access to data, BUT the way data is being analyzed and interpreted

# 4 groups that create the puzzle of the data analytics to achieve their objectives

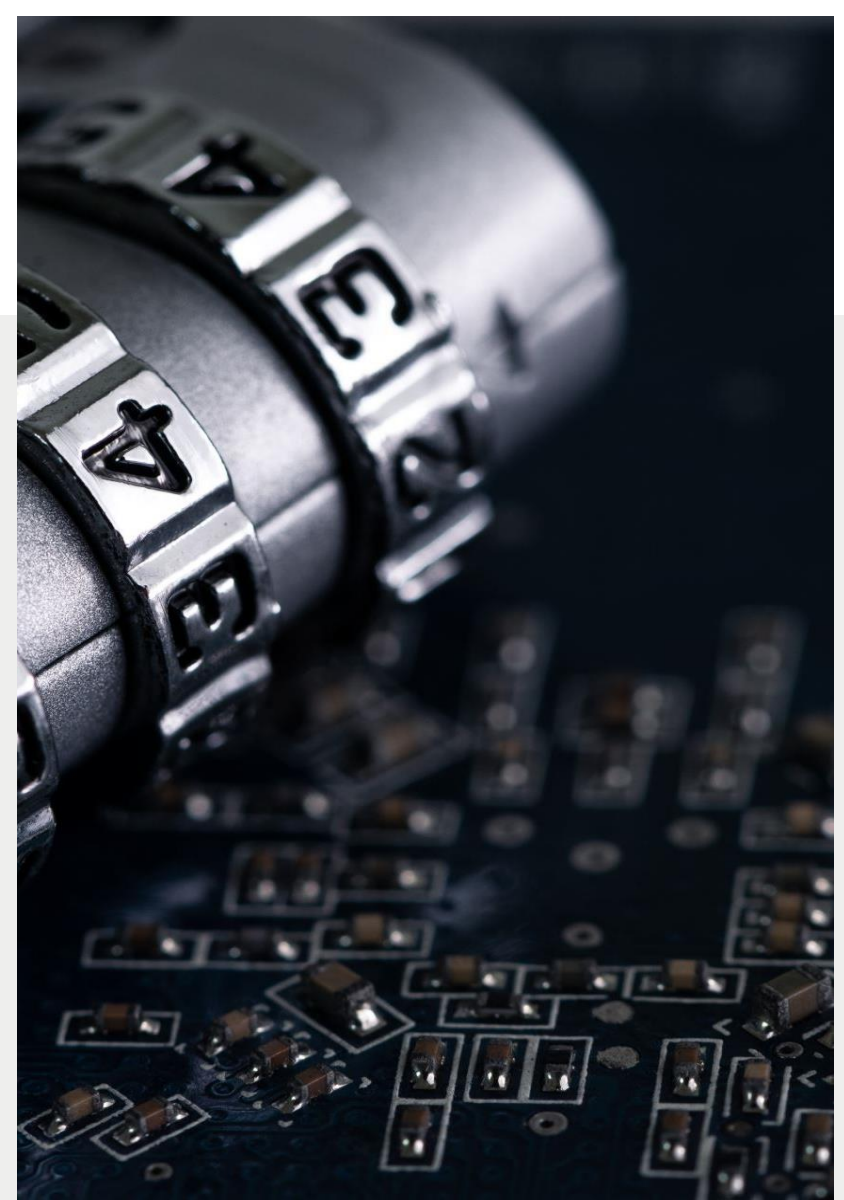


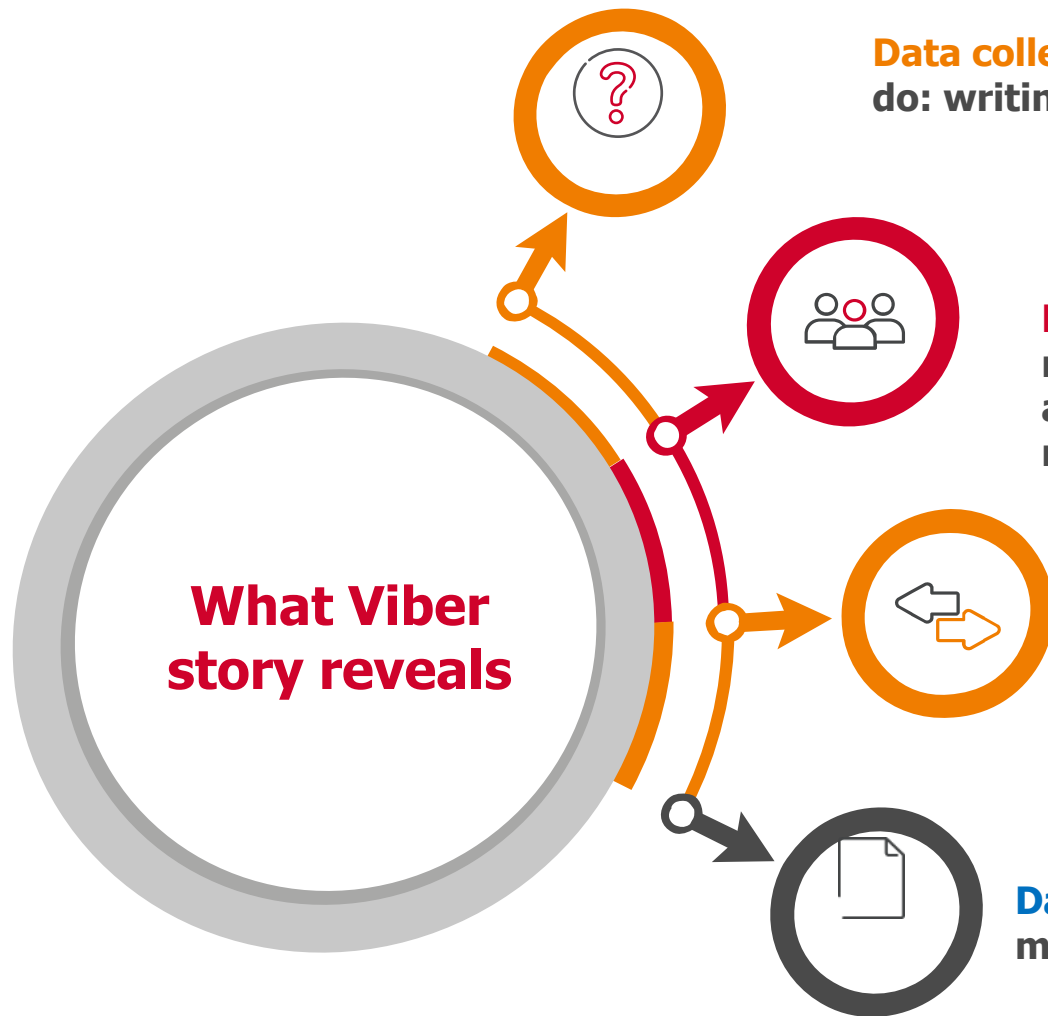


# Switching the coin: DATA PROTECTION

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# Why I see those good shoes everywhere?





**Data collection in various ways:** Data is collected by different set of activities I do: writing about shoes, clicking links, sharing links, watching content...

**Purposes to achieve business objectives:** I see more and more ads of those or similar shoes as the goal is to maximize advertising, personalised content, sales, customer retention...

**Personal data of individuals:** various personal data and identifiers are collected, my name, gender, location, age, information about my online behaviour and pattern detecting that I spend lots of time watching good shoes over different platforms

**Data is involved in different activities:** collection, sharing, matching, combining, reporting...

# Remember this when using DA that trigger DP

Good quality data and detailed information is needed to ensure right outputs - ...

Predictive analytics

Technology – AI based methods

Prescriptive analytics  
Apple, Facebook, Netflix..

**RISK FACTOR** is increased: striking the balance between company objectives and individual rights

Creation of documentation beyond DA

Sensitive data might be included – e.g. Healthcare – which might trigger performing **DIFFERENT DATA PROTECTION** obligations (e.g. DPIA)



# When companies do not...



Understand **WHAT** data they have



Specify, inform, document **WHAT they do with data and HOW did they obtain data**



**Question purposes** for which they analyse the data to achieve their objectives



**Think about rights of individuals** (their customers) when engaging in data analytics projects



**Deploy CIA measures** to data in question risking data being compromised

## Things can go really wrong....

# THEY CAUSE DATA BREACHES

2,054,054,062 €  
Sum of fines issued in 2023 only.

Violation	Sum of Fines
→ Non-compliance with general data processing principles	€ 2,036,593,079 (at 533 fines)
→ Insufficient legal basis for data processing	€ 1,649,046,212 (at 607 fines)
→ Insufficient technical and organisational measures to ensure information security	€ 385,102,475 (at 349 fines)
→ Insufficient fulfilment of information obligations	€ 237,304,420 (at 184 fines)
Insufficient fulfilment of data subjects rights	€ 98,199,170 (at 188 fines)
Unknown	€ 9,250,000 (at 9 fines)
Insufficient cooperation with supervisory authority	€ 6,149,429 (at 92 fines)
Insufficient fulfilment of data breach notification obligations	€ 1,781,082 (at 32 fines)
Insufficient data processing agreement	€ 1,057,110 (at 11 fines)
Insufficient involvement of data protection officer	€ 919,300 (at 15 fines)

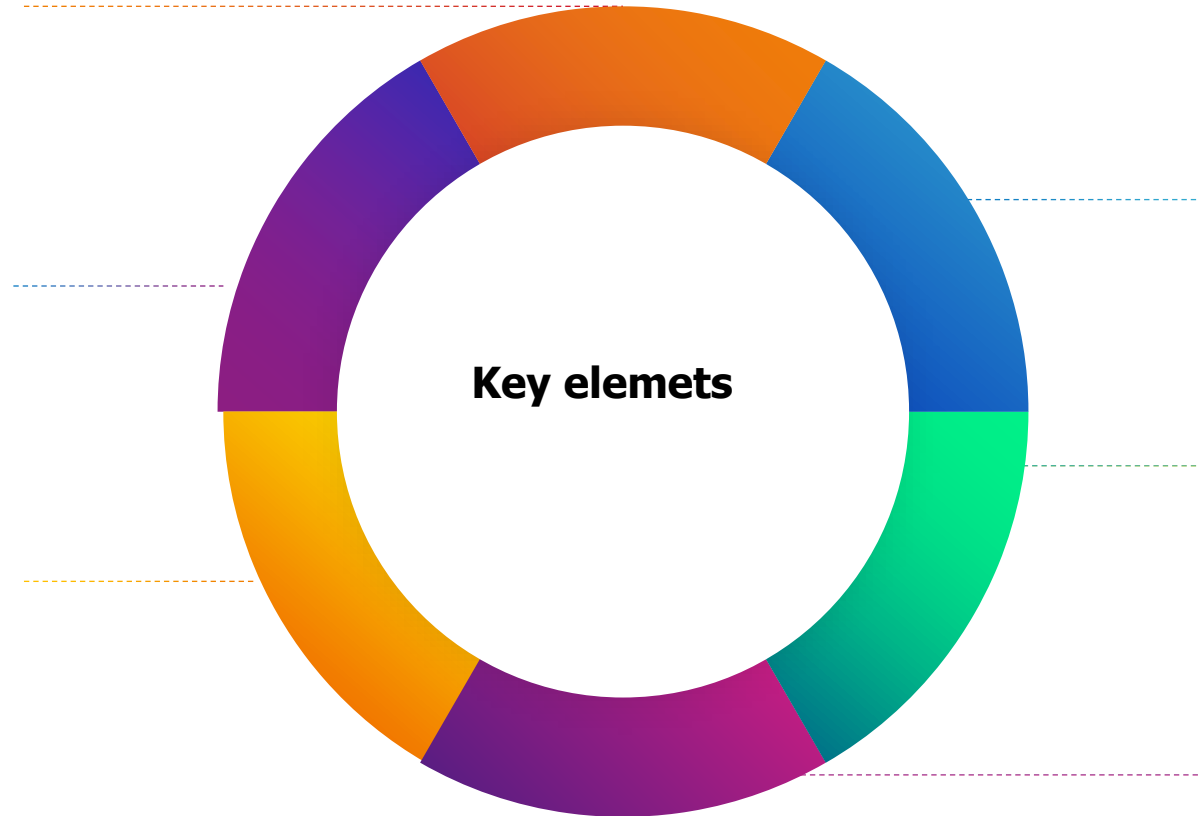


# Obligations from data protection for data analytics

**Upholding DO principles: data minimisation, purpose limitation**

**Data security**

**Documentation of activities and processes – including impact/risk assessments**

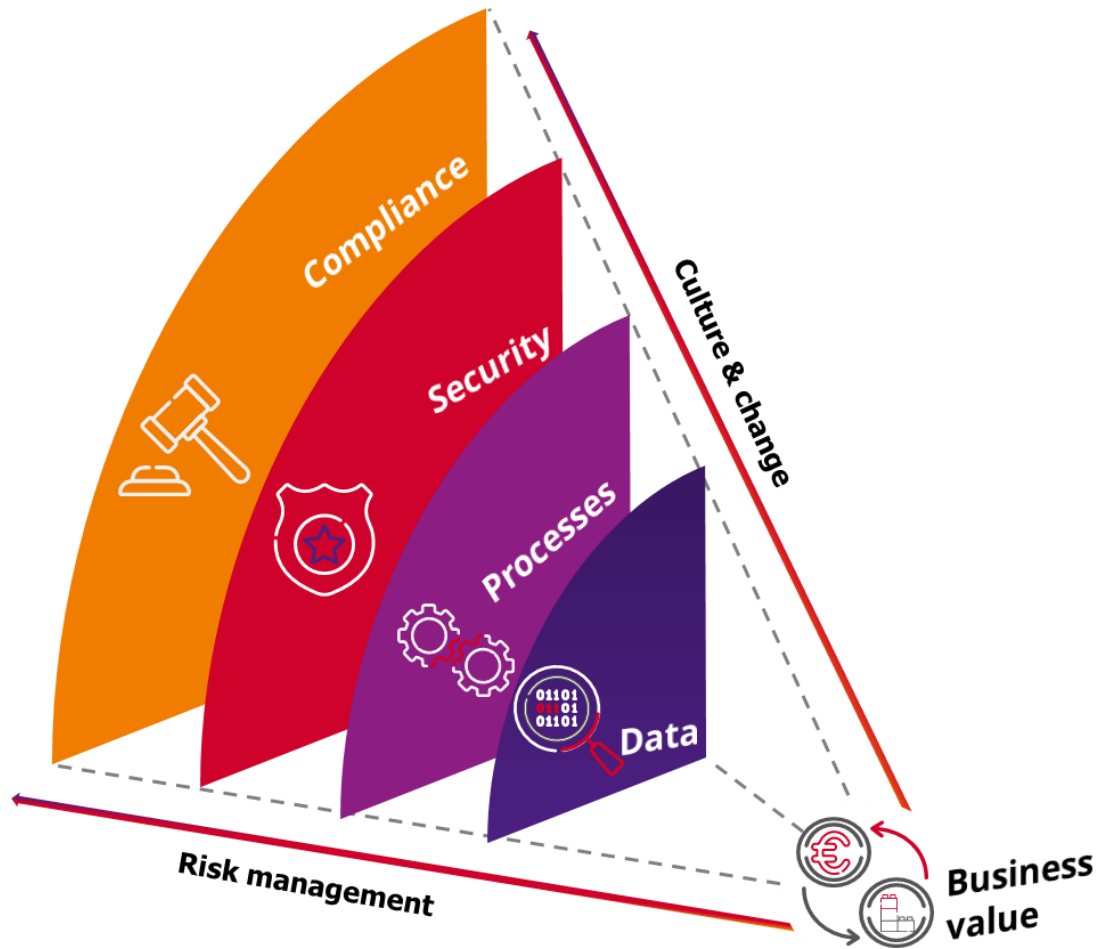


**Lawful and transparent data collection and processing;**

**Data accuracy and data sensitivity**

**Risk-based and „By design” approach**

# Coming together: How do you do it?



## From data to compliance

While the **way you analyze data** is key for **data analytics**, **access to data** for the analysis and **how you approach activities to perform data analysis** is answered by data protection.

Data Protection is key counterpart to ensure data analytics to be done in correct and proper way.

Consulting DPO professionals and asking CDO to integrate DP in his practices will help you.





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# KEY TAKE AWAYS

# Key take away

The two sides of the same coin



**DATA ARE MORE TARGETED**



**AI COMPLEXIFY CYBERATTACKS**



**ACHIEVING GOALS IN A COMPLIANT WAY**



**REGULATION CHALLENGES**



**D&A SUPPORT KPI MANAGEMENT**



**SIMILAR GOVERNANCE METHODOLOGY**

Ivana BUTORAC  
EU Compliance lead

Florian DELABIE  
Data Governance & Security lead